



**Hospital & Healthcare Compensation Service**

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**Press Release**

**Director of Clinical Services  
Rate Comparison by Profit Type**

Oakland, NJ, May 2018 – The 2<sup>nd</sup> annual **Behavioral Health Salary & Benefits Report**, published by **Hospital & Healthcare Compensation Service (HCS)**, has just been released. The results showed the Director of Clinical Services (MSW) in not-for-profit facilities were paid more than those in for-profit facilities .

The national average hourly rate for Director of Clinical Services (MSW) in for-profit facilities was \$40.87; the 50<sup>th</sup> percentile was \$42.35. The national average in not-for-profit facilities was \$44.34; the 50<sup>th</sup> percentile was \$46.64.

Director of Clinical Services (MSW)		
	50 <sup>th</sup> Percentile	Average
<b>For-Profit</b>	\$40.87	\$42.35
<b>Not-for-Profit</b>	\$44.34	\$46.64
<b>Percent Difference</b>	8.49%	10.13%

2018 HCS Behavioral Health Salary & Benefits Report, national hourly data

An analysis of benefits for behavioral health employees showed a rise in premiums and a decrease in the percent paid by the facility. Annual health insurance premiums increased from \$6,378 in 2017 to \$6,902 in 2018 (single employee plan.) The percent of premium paid by the facility decreased to 77.1% from 80.7% in 2017. The percent of health premiums paid for dependents also decreased, going from 78.1% in 2017 to 73.3% in 2018.

224 behavioral health facilities nationwide participated in the study. 70.98% of participants were not-for-profit facilities; 29.02% reporting were for-profit facilities. The results cover hourly and bonus data for 51 jobs. The **Report** also includes 12 fringe benefits, turnover rates by department, caseload, and actual and projected salary increases by department.

The **Report** is available for \$350. To order online, visit the **HCS** website at [www.hhcsinc.com](http://www.hhcsinc.com) or call (201) 405-0075.

**HCS**, founded in 1971, is recognized as the leader in national healthcare salary and benefits research. **HCS** conducts national and custom marketplace studies, publishing ten specialized **Reports** each year. For a complete listing of all products and services, please visit the **HCS** website.

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