

## Regional Data

All Combined

Region	10th Percentile	25th Percentile	50th Percentile	Average	75th Percentile	90th Percentile	No. of Incumbents	No. of Facilities
<b>104 Top Financial Executive</b>								
1	153,800	177,191	208,083	235,797	255,998	324,236	7	7
2	154,028	203,753	304,369	438,270	597,743	916,157	16	16
3	162,063	225,000	281,403	350,677	402,300	603,442	21	21
4	185,485	229,960	275,001	374,844	406,250	759,360	16	15
5	234,245	295,218	335,464	334,564	411,882	444,170	6	6
6	165,237	195,840	245,000	237,401	283,000	295,025	15	12
7	157,858	175,345	210,000	370,241	400,357	717,609	7	7
8	--	--	--	--	--	--	--	--
9	140,000	171,200	184,640	337,726	345,937	555,994	10	10
National	160,008	180,000	251,000	341,687	381,826	682,149	102	98

### 105 Top Human Resource Executive

1	82,800	97,150	105,000	144,209	161,270	227,764	7	7
2	104,953	123,574	136,600	219,498	293,063	411,055	14	14
3	105,000	121,506	157,085	217,895	250,560	341,414	21	20
4	108,200	129,629	183,068	202,356	214,682	344,801	14	14
5	131,595	142,140	195,867	206,146	258,517	294,112	7	7
6	126,631	143,750	178,600	186,039	216,664	261,470	12	11
7	109,006	119,249	179,499	291,535	363,141	551,783	6	6
8	139,506	155,667	157,407	233,662	342,000	365,945	5	5
9	103,402	106,300	130,000	224,762	300,000	340,781	9	9
National	104,580	123,303	159,676	211,587	268,161	349,483	95	93

### 106 Top Information Systems Executive

1	103,312	107,895	120,759	130,451	131,875	161,000	6	6
2	84,229	117,391	172,750	257,014	325,204	556,130	14	14
3	86,477	106,950	157,750	201,652	322,725	356,000	20	18
4	136,091	141,844	203,073	251,607	316,213	364,043	12	11
5	126,880	130,570	148,640	195,267	265,894	308,755	6	6
6	99,740	146,880	183,700	195,330	218,000	315,212	9	9
7	--	--	--	--	--	--	--	--
8	--	--	--	--	--	--	--	--
9	115,200	127,750	185,500	267,265	354,334	461,569	8	8
National	96,454	122,195	160,000	225,576	317,036	394,273	82	79

A "---" indicates insufficient data for analysis

Data reported are total compensation rates

## Salary Data

Home Health

### 01 Chief Executive Officer

	10th Percentile	25th Percentile	50th Percentile	Average	75th Percentile	90th Percentile	Avg. Bonus	Bonus %	Avg. Revenue
Category A	199,000	220,001	258,211	256,853	300,206	313,000	76,539	24.78 %	34,140,356
Category B	201,600	217,000	282,500	369,522	356,047	475,355	83,335	29.11 %	87,082,285
Category C	295,689	377,792	499,227	607,597	712,395	987,316	98,788	22.43 %	576,001,867
Total	199,500	220,001	269,000	355,610	350,964	532,500	85,333	26.09 %	145,182,419

### 02 Chief Operating Officer

	10th Percentile	25th Percentile	50th Percentile	Average	75th Percentile	90th Percentile	Avg. Bonus	Bonus %	Avg. Revenue
Category A	121,680	143,000	160,000	163,858	184,000	207,750	29,172	15.45 %	37,953,919
Category B	139,922	142,502	170,591	177,670	196,360	200,000	28,909	18.71 %	82,474,808
Category C	246,898	263,796	288,950	331,549	355,000	437,500	156,067	55.16 %	808,651,246
Total	135,008	148,257	175,900	198,736	218,150	284,303	63,684	31.52 %	191,478,759

### 03 Top Administrative/Operations Executive

	10th Percentile	25th Percentile	50th Percentile	Average	75th Percentile	90th Percentile	Avg. Bonus	Bonus %	Avg. Revenue
Category A	--	--	--	--	--	--	--	--	--
Category B	--	--	--	--	--	--	--	--	--
Category C	--	--	--	--	--	--	--	--	--
Total	137,690	144,476	163,966	178,294	180,500	220,000	16,529	11.32 %	152,364,944

### 04 Top Financial Executive

	10th Percentile	25th Percentile	50th Percentile	Average	75th Percentile	90th Percentile	Avg. Bonus	Bonus %	Avg. Revenue
Category A	130,700	161,000	166,296	166,182	180,107	201,500	30,111	15.99 %	34,304,349
Category B	175,000	176,384	186,211	203,321	225,278	253,750	38,605	19.26 %	82,409,919
Category C	174,191	199,394	255,858	247,786	304,929	316,180	42,853	20.11 %	726,001,867
Total	147,185	162,000	180,000	192,273	205,000	274,324	37,190	18.54 %	174,644,980

### 05 Top Human Resource Executive

	10th Percentile	25th Percentile	50th Percentile	Average	75th Percentile	90th Percentile	Avg. Bonus	Bonus %	Avg. Revenue
Category A	88,890	104,300	111,000	121,704	135,000	156,997	19,970	14.44 %	34,304,349
Category B	108,213	110,094	118,498	118,656	125,008	132,025	21,693	19.12 %	83,868,231
Category C	125,500	132,070	150,946	168,903	208,617	233,063	54,486	31.43 %	547,141,000
Total	102,358	108,077	121,800	130,885	135,000	177,530	33,560	23.61 %	156,605,303

### 06 Top Information Systems Executive

	10th Percentile	25th Percentile	50th Percentile	Average	75th Percentile	90th Percentile	Avg. Bonus	Bonus %	Avg. Revenue
Category A	87,113	97,176	105,000	113,429	122,350	134,000	12,675	10.82 %	35,316,327
Category B	118,212	130,000	132,279	130,087	142,100	152,649	15,866	11.10 %	85,899,910
Category C	--	--	--	--	--	--	--	--	--
Total	90,045	101,835	126,680	133,079	136,775	172,000	24,658	16.11 %	122,698,976

A "--" indicates insufficient data for analysis

## I. Group Life Insurance

Does the Facility provide Life Insurance for its employees?

<b>% of Facilities YES</b>	<b>94.6</b>
<b>% of Facilities NO</b>	<b>5.4</b>
<b>Total # of Facilities</b>	<b>37</b>
How much Insurance is provided?	
1x salary	<b>68.0</b>
1.5x salary	<b>16.0</b>
2x salary	<b>12.0</b>
3x salary	<b>4.0</b>
<b>Total # of Facilities</b>	<b>25</b>

## II. Long-Term Disability Insurance

Does the Facility carry Long-Term Disability Insurance?

		<b>Average % of Salary Given</b>
<b>% of Facilities YES</b>	<b>67.6</b>	<b>57.44%</b>
<b>% of Facilities NO</b>	<b>32.4</b>	
<b>Total # of Facilities</b>	<b>37</b>	

## III. Health Insurance

Does the Facility provide Health Insurance?

		<b>Average Annual Premium*</b>	<b>Average % of Premium Paid by Facility</b>
<b>% of Facilities YES</b>	<b>100.0</b>	<b>\$7,589</b>	<b>78.63%</b>
<b>% of Facilities NO</b>		<b>*(Employer + Employee Combined)</b>	
<b>Total # of Facilities</b>	<b>37</b>		