



**New Study Shows 3.29% Salary Increase for Home Health Corporate Execs in 2025**

March 2026--The **2025-2026 Multi-Facility Corporate Compensation Report**, just published by **Hospital & Healthcare Compensation Service (HCS)**, reported a salary increase of 3.29% in 2025 for home health/hospice corporate executives. This represents a continued decrease from the 2024 salary increase rate of 3.33% and the 2023 increase of 3.72%. The Report covers corporate compensation of top executives with oversight of multiple agencies, statewide or nationally, as well as larger revenue single site home health/hospice agencies, such as VNA’s, whose total revenue is greater than \$20 million.

In a national comparison by revenue size, Top Financial Executive base salaries ranged from \$180,522 in organizations with revenue up to \$39.9 million; \$238,689 for those with revenue between \$40 million - \$99.9 million; and \$332,389 for those with revenue \$100+ million. Data reported reflect the national 50<sup>th</sup> percentile of salary.

Top Financial Executive total compensation ranged from \$214,130 for those with revenue up to \$39.9 million; \$255,889 for those with revenue between \$40 million - 199.9 million; and \$408,981 for those with revenue \$100+ million. Data reported reflect the 50<sup>th</sup> percentile of national total compensation (base salary and bonus combined).

**Top Financial Executive  
Long-Term Care**

National 50<sup>th</sup> Percentile by Revenue Size

Compensation Type	<\$40 MM	\$40 MM to \$99.9 MM	\$100 MM+
Salary	\$180,522	\$238,689	\$332,389
Total Compensation	\$214,130	\$255,889	\$408,981

Source: **2025-2026 HCS Corporate Compensation Report National Data**

In response to incentive metrics/goals used in determining bonuses, quality metrics ranked as the top criteria used, followed by operating margin, revenue growth, and employee turnover.

The **2025-2026 Multi-Facility Corporate Compensation Report** contains data from 110 multi-facility companies. The results contain three studies in one Report and report salaries and total compensation separately for home health/hospice agencies, long-term care, and hospital/health systems. Data are reported nationally by individual healthcare type according to organization revenue size, as well as for all healthcare types combined for five national revenue categories. The Report also includes data on pay policies and corporate benefits.

The complete 90-page **Report** is available for \$675 from HCS. In addition to the PDF version, the results are available in Excel. To order go to [www.hhcsinc.com](http://www.hhcsinc.com) or call (201) 405-0075.

With over 50 years’ experience in national healthcare salary and benefits research, **Hospital & Healthcare Compensation Service** is recognized for its comprehensive, responsible and reliable ten specialized **Reports**. **HCS** provides *the* source for establishing and maintaining an effective compensation program. A must for any human resource team!

###